

The Reasoning Voter: Communication And Persuasion In Presidential Campaigns By Samuel L. Popkin

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Popkin. 1994. The reasoning voter: Communication and persuasion in presidential campaigns. 2d edition. Chicago: University Of Chicago Press.

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The term low information was popularized in The Reasoning Voter: Communication and Persuasion in Presidential Campaigns (1991) by Samuel L. Popkin, who wrote:

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